



**K LAW**  
KRISHNAMURTHY & CO.

## FIRM PROFILE



**TRANSACTIONS • ADVISORY • DISPUTES • REGULATORY**





# ABOUT K LAW

Established in 1999, Krishnamurthy & Co. (K Law) is a full-service law firm with offices in Bengaluru, Mumbai, New Delhi and Chennai. With a strength of 85 committed lawyers, K Law provides comprehensive legal advisory services across a broad spectrum of practice areas.

The firm's proven legal capability includes:

- advisory
- private equity and venture capital investments
- mergers
- acquisitions and joint ventures
- securities laws
- banking and finance
- infrastructure
- project finance
- intellectual property
- media and entertainment
- dispute resolution
- real estate



*We have offices in Bengaluru, Mumbai, New Delhi and Chennai.*

*K Law's two-fold core institutional values applied strictly through all our business commitments are:*

**Value Optimisation:** We carefully choose our team to combine sectoral expertise, specialisation, efficiency and economy, tailored to suit the specific requirements of each transaction.

**Client Centric Approach:** We ensure that our clients receive clear, practical, commercially driven and solution orientated advice that is based on our in-depth knowledge and experience of the applicable legal, regulatory and sectoral regimes.

**Partner Attention:** Each transaction is supervised by a partner to ensure quality, commercial viability and adherence to time.

**Ethical Practice:** Business ethics, professional standards and our reputation in all dealings with clients, peers, counterparties, third party advisors, consultants and vendors are of paramount importance to us.

# AWARDS AND RECOGNITION



## **FIRM**

- Recognised as one of the top “Corporate & Commercial” law firms in India at the India Business Law Journal’s Indian Law Firms Awards 2021
- “Tier 1” for Copyright / Trademarks for India by Asian Legal Business IP Rankings 2021
- Recognised in Commercial and Transactions; Intellectual Property; and Insolvency by the Benchmark Litigation Asia-Pacific Rankings 2021
- Shortlisted as one of the only 6 firms in India for the “Firm of the Year” award at the Benchmark Litigation Asia-Pacific Awards 2021
- Recognised Practitioner for Projects, Infrastructure & Energy practice by Chambers & Partners APAC, 2020
- Notable Firm for Corporate/M&A by Chambers & Partners APAC, 2019
- Recognised Practitioner for Projects, Infrastructure & Energy practice and Technology, Media & Entertainment (TMT) practice by Chambers & Partners APAC, 2019
- Recognised for its Real Estate practice by IBLJ Indian Law Firm Awards, 2019
- Corporate & Commercial Indian Law Firm: India Business Law Journal, 2017-18
- Most Enterprising Law Firm – India by Legal League Awards, 2017
- Most Dynamic Law Firm – India by APAC Insider Legal Awards, 2016

## **RANKINGS FOR MERGERS AND ACQUISITIONS**

- Notable Firm for Corporate/M&A by Chambers & Partners APAC, 2019
- Ranked No. 10 in top M&A advisors by deal count by Venture Intelligence, 2017
- Ranked No. 11 in top M&A advisors by deal count by Venture Intelligence, 2016
- Notable Firm for Corporate/M&A by Chambers & Partners APAC, 2016

## **RANKINGS FOR PRIVATE EQUITY**

- Ranked No. 6 in top PE advisors by deal count by Venture Intelligence, H1 2018
- Ranked No. 9 in top PE advisors by deal count by Venture Intelligence, 2017
- Ranked No. 7 in top PE advisors by deal count by Venture Intelligence, 2016
- Ranked No. 7 in top PE advisors by deal count by VCC Edge, 2016

## **INDIVIDUAL RECOGNITION**

- Naina Krishna Murthy, Founder & Managing Partner; Nikhil Krishnamurthy, Senior Partner; Shwetambari Rao, Senior Partner; Alok Sonker, Partner – Recognised as one of the Super 50 Lawyers in India for 2021 by Asian Legal Business
- Winner of Client Choice Awards within the category of Healthcare in India by Lexology, 2021
- Nikhil Krishnamurthy, Senior Partner – a. Recognised as one of the Top TMT / Fintech Lawyers in India for 2021 by Asian Legal Business
- Nikhil Krishnamurthy, Senior Partner – Recognised in the AsiaIP – IP Experts List 2021 for India
- Naina Krishna Murthy, Founder & Managing Partner – Notable Practitioner for Corporate/M&A by Chambers & Partners APAC, 2019
- Naina Krishna Murthy, Founder & Managing Partner – Included in the ‘A List’ of India’s top 100 lawyers by India Business Law Journal, 2016 & 2017
- Nikhil Krishnamurthy, Senior Partner – Leading Lawyer for Intellectual Property by Chambers & Partners APAC, 2019
- Naina Krishna Murthy, Founder & Managing Partner – Market-leading Lawyer for Corporate/M&A; Nikhil Krishnamurthy, Senior Partner – Market-leading Lawyer for Intellectual Property, IT, Telco & Media; Shwetambari Rao, Senior Partner – Leading Lawyer for Corporate/M&A by Asialaw Leading Lawyers, 2017

# TESTIMONIALS

- **CHAMBERS & PARTNERS APAC 2019:** Frequently handles mid-market transactional work for companies across a range of industry sectors, including financial services, engineering, construction, technology and hospitality. Noted experience on strategic investments, asset sales, joint ventures and M&A deals. Additionally, adept at advising private equity funds, investors, purchasers and sellers.
- **CHAMBERS & PARTNERS APAC 2019:** The Firm has been recommended as a recognised practitioner for Projects, Infrastructure & Energy practice and Technology, Media & Entertainment (TMT) practice.
- **INDIA BUSINESS LAW JOURNAL 2017-18** names the outstanding law firms of the year: Krishnamurthy & Co, a respected mid-sized firm headed by Naina Krishna Murthy, is reputed for its M&A and capital markets practice and is sought out also for its corporate advisory services. Clients include Tata Realty and Infrastructure, Edelweiss Finance, Marico, Royal Orchid, and BASF India.
- **CHAMBERS & PARTNERS APAC 2018:** "They are a dedicated lot, their response time is absolutely unmatched and their ability to think through the issues and to find solutions is simply magnificent."  
Another interviewee adds: "They are trusted and extremely collaborative partners. K Law has a very nice, business-oriented, practical way while also protecting our legal interests."
- **RSG 2017:** Naina is highlighted for being a 'very enthusiastic and proactive leader' who 'drives her team hard'. Also described as someone who 'works towards getting a solution' for clients.
- **CHAMBERS & PARTNERS APAC 2017:** "Nikhil Krishnamurthy of K Law is really good for trade mark and domain name matters, including litigation. He is very prompt in his responses, thorough and very particular about consistent quality."
- **CHAMBERS & PARTNERS APAC 2016:** "Nikhil Krishnamurthy of K Law is highly regarded by sources and noted for his skill in copyright matters." According to one source, "we respect him a lot. His forte has always been copyright law, and he is also very good on the media and technology side of things."
- **CHAMBERS & PARTNERS APAC 2016:** "Well-rounded transactional expertise, including acting in strategic investments, joint ventures and M&A deals. Works across a broad spread of industry sectors, including financial services, engineering and construction, technology and hospitality."



# PRACTICE AREAS

## Corporate & Commercial

Mergers & Acquisitions  
Corporate Restructuring  
Joint Ventures  
Private Equity / Venture Capital  
Compliance and Corporate  
Secretarial Law  
Employment Laws  
Commercial Contracts

## Banking & Finance

Project Finance  
Real Estate Construction and Financing  
Structured Finance  
International Trade Finance  
Bond Issuances  
Restructuring  
Term and Working Capital Lending  
Insolvency & Bankruptcy Code, 2016

## Securities Laws

Initial Public Offerings  
Rights Issues  
Qualified Institutional Placements  
FCCB Offerings  
ADR/GDR Offerings  
SEBI and SAT Disputes

## Intellectual Property

Trademark, Patent, Design and Copyright: Registration and Prosecution  
Trademark, Patent, Design and Copyright: Litigation and Enforcement  
Intellectual Property: Portfolio Management  
Information Technology Laws

## Media & Entertainment

Technology Licensing and Transfer  
Films, Television, Music, Radio, Internet Content: Acquisition, Licensing and Distribution, IPR Litigation

## Real Estate & Construction

Title Diligence  
Land Acquisition  
Construction Projects  
Joint Development and Redevelopment Projects  
Leasing

## Infrastructure

Energy – Conventional and Renewable  
Engineering Procurement and Construction  
Transport and Mining  
Electricity & Power Disputes

## Dispute Resolution

Commercial  
Civil (including real estate)  
Arbitration (International & Domestic)  
Tax (Indirect & Direct)  
Writs

# PRACTICE AREAS

## International Trade & Commodities

International Sale of  
Goods  
Letters of Credit / URC  
Letters of Indemnity  
Bill of Lading &  
contamination disputes

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## White Collar/ Economic Crimes Defense

Representation in cases  
filed under Prevention of  
Corruption Act,  
Prevention of Money  
Laundering Act,  
Companies Act, and other  
economic crimes

Representation in Central  
Bureau of Investigation  
(CBI), Enforcement  
Directorate (ED),  
Economic Offenses Wing  
(EOW), Serious Fraud  
Investigation Office  
(SFIO), and Directorate of  
Revenue Intelligence  
(DRI) cases

# CORPORATE & COMMERCIAL PRACTICE

K Law's corporate & commercial practice includes transactional and advisory mandates.

Our transactional experience spans advising on private equity and venture capital investments, corporate reorganisations including schemes of arrangement, mergers and acquisitions, and joint ventures. We advise on both domestic and cross border transactions backed by our extensive experience in advising on the regulations governing both inbound and outbound investments.

On the advisory side, we have a number of retainer clients whom we advise on routine contractual and legal matters across diverse sectors such as manufacturing, outsourcing, information technology, infrastructure and e-commerce.

## INFRASTRUCTURE PRACTICE

K Law's expertise in infrastructure advisory includes advising a range of stakeholders consisting primarily of project proponents, sponsors, developers, contractors, joint ventures and urban local bodies. Our clients range from strategic and financial investors, financing institutions (public and private sector banks, non-banking financing companies (NBFCs), private equity players, domestic and global infrastructure funds and multilateral agencies) advisory firms and investment banks investing in infrastructure projects in India. Our credentials encompass advising on sectors such as power (both conventional and renewable), ports, airports, roads, transportation (such as mass rapid transit systems and aviation), urban infrastructure such as water supply and waste management projects, healthcare, education and defence.

Our involvement in any project incorporates the provision of comprehensive transaction support to our clients from inception of the project to financial close and during the lifecycle of the project.





## SECURITIES LAWS PRACTICE

K Law's experience in the securities laws practice spans initial public offerings, rights issues, qualified institutional placements, foreign currency convertible bonds in capital markets transactions as well as securities laws litigation.

K Law has recently advised on the public offerings of Power Mech Projects and Pennar Engineered Building Systems.

## BANKING AND FINANCE PRACTICE

K Law has advised both lenders and borrowers on transactions such project finance, structured finance, listed and unlisted debenture issuances, term lending, working capital lending and debt restructuring.

K Law actively advises lenders such as KKR India Financial Services, Yes Bank, IDBI Bank, LIC Housing Finance and L&T Infrastructure Finance.



# INTELLECTUAL PROPERTY LAWS PRACTICE

The highly specialized team at K Law handles all aspects of intellectual property laws ranging from trademarks, patents, designs, copyright to geographical indications. The firm's IP practice is headed by Nikhil Krishnamurthy, Senior Partner, a seasoned practitioner with two decades of experience in intellectual property law.

The major areas of the practice cover prosecution, litigation, enforcement and transactional IP. The IP team works closely with the firm's corporate department to advise clients on intellectual property aspects in mergers and acquisitions, private equity and other corporate transactions.



## MEDIA & ENTERTAINMENT PRACTICE

The media and entertainment practice at K Law brings a multi-disciplinary approach to one of the fastest growing practices in legal and regulatory business in India.

The media and entertainment group advises clients on a wide range of matters related to IP acquisitions, licensing & syndication, online media issues, interactive content, software and technology development, acquisition & licensing, film production, financing & distribution, publishing and gaming, events & ticketing, IP issues pertaining to e-commerce marketplaces, IP acquisitions as part of M & A

transactions, in addition to advising on the relevant regulatory frameworks in India. The practice group has considerable experience in advising content creators, content owners, content users and intermediaries alike.



# DISPUTE RESOLUTION PRACTICE & WHITE-COLLAR CRIMES

The dispute resolution team provides clients with creative and constructive solutions for resolving disputes (domestic and cross border). The team represents clients in the following judicial, quasi-judicial and administrative forums across the country:

- International and domestic arbitrations (both *ad hoc* and institutional);
- Supreme Court, various High Courts and various city civil courts and district courts;
- National Company Law Tribunal and National Company Law Appellate Tribunal;
- Securities and Exchange Board of India (SEBI) and Securities Appellate Tribunal (SAT);
- Various state Real Estate Regulatory Authority and the Appellate Tribunals;
- Other specialised tribunals as consumer disputes redressal forums, cooperative society courts, debt recovery tribunals, ITAT and CESTAT and other administrative tribunals;
- Authorities like tax commissioners;
- *White Collar Crimes*: Sessions and magistrates Court; Central Bureau of Investigations (CBI), Enforcement Directorate (ED), Economic Offences Wing (EOW), Serious Fraud Investigation Office (SFIO) and Directorate of Revenue Intelligence (DRI).

## INSOLVENCY & BANKRUPTCY

K Law has a diverse insolvency practice where the team is adept at advising all stakeholders involved in the Insolvency and Bankruptcy process in India. The team regularly advises, acts and represents financial creditors, resolution professionals, liquidators, committee of creditors, resolution applicants, operational creditors and corporate debtors. The team handles all aspects of Insolvency and Bankruptcy ranging from representing clients in NCLT's, High Court and Supreme Courts in a dispute scenario to acting and advising resolution professionals, committee of creditors and resolution applicants during the insolvency/liquidation process.

# REAL ESTATE & CONSTRUCTION PRACTICE

K Law's real estate and construction practice comprises representing prominent developers, financial institutions, corporations and individuals in a variety of real estate transactions concerning land acquisition, development and construction projects and foreign direct investment in the real estate sector.

The firm is engaged by leading corporates, banks and housing finance companies for conducting title scrutiny of properties that are presented for securing construction finance. The firm also advises banks and housing finance companies in preparing the loan and security documents. Additionally, the real estate practice offers seamless support to other practice areas such as our Infrastructure, Corporate & Commercial teams on matters concerning real estate.

K Law is supported by a network of local lawyers throughout India to assist with the practical aspects of land acquisition, document sourcing, title scrutiny of documents in local languages, interacting with land owners and liaising with relevant local authorities.



# PRIVATE EQUITY AND VENTURE CAPITAL

K Law has a comprehensive private equity and venture capital practice and delivers deep sector experience in several sectors including, healthcare, pharma, financial services, infrastructure, technology and social impact investments.

Our clients encompass a wide range of domestic and global financial investors including private equity funds, sponsors, family offices, banks, specialist infrastructure funds, limited partners and funds of fund. We routinely advise on domestic and cross border investments into private and listed companies through varied investment strategies such as buyouts, growth capital and multi-series investment rounds etc.

Our PE/VC offering is further bolstered by the expertise of our Funds team and our regulatory lawyers and enables us to provide an integrated service to our clients in the sector.

K Law also handles portfolio company mandates for its PE/VC clients through the life cycle of the investment and advises them on a broad range of issues. Our expertise lies in being able to assist our clients through each stage of a deal life cycle from legal structuring to exit.





# OUR PARTNERS

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**Naina Krishna Murthy**  
Founder and Managing Partner

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# OUR PARTNERS

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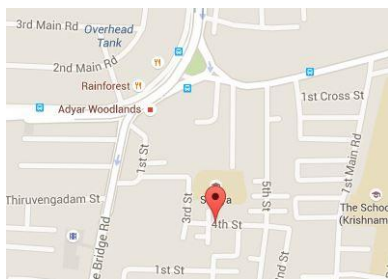
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# OUR OFFICES



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